

**PEGASYS** is a multidisciplinary strategy and management consulting firm. Founded in 2000, **PEGASYS** is a trusted advisor and partner to the public and private sectors globally. We work with governments, international financial institutions, private clients and investors to design, finance, implement or establish the strategies, institutions and structures needed to deliver and manage infrastructure and services, while safe-guarding natural resources. We operate in seven sectors, namely cities, climate, energy, resilience, transport, waste, and water. Together with our clients and partners, we are improving quality of life, access to economic opportunities and building resilience through innovative yet workable solutions.

We are looking to recruit an **Engagement Manager** into the Cape Town offices. This individual will champion and lead complex project delivery, project management, communication, as well as stakeholder engagement, mainly in support of our transport portfolio.

In line with the company's employment equity plan, this role is an **employment equity position** and open to such applications.

## Engagement Manager: Transport

- Full-time position
- Location – Cape Town

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## DUTIES AND RESPONSIBILITIES

*Will include but not be limited to:*

- Defining client problems concisely, in simple terms, and developing hypotheses to identify solutions, working collaboratively with clients.
- Leading or coordinating quantitative and qualitative analysis to identify suitable solutions. This includes applying:
- Quantitative research and problem-solving methodologies, including data mining, creating financial models, and other analysis.
- Qualitative research and problem-solving methodologies, including towards the development of business cases, feasibility studies, business plans and strategies.
- Initiating and/or facilitating discussions with clients to elaborate on project solution proposals.
- Leading or coordinating the development of high-quality project deliverables, including slide decks, reports, financial models or other analytical tools.
- Presenting findings to clients, partners and senior decision-makers in government, development finance and the private sector with a high level of confidence.
- Managing cross-functional and geographically dispersed teams tackling complex business, economic and social challenges for clients.
- Cultivating and managing relationships with clients and stakeholders.

- Managing stakeholders, both in the formal and informal sectors that Pegasys works with and assisting the clients in doing the same.
- Managing subcontractors, including overseeing the delivery of high-quality deliverables by these parties.
- Developing knowledge products on topics in the sectors that Pegasys works in.
- Supporting project management and administration, to comply with client or company requirements and standard procedures.
- Making an active contribution to developing new business opportunities, building on current project work and through proposal development.
- Contributing to practice and company-wide strategic initiatives.
- Mentoring and managing junior staff where applicable.

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## QUALIFICATIONS AND EXPERIENCE

### *Required*

- A post graduate qualification, preference for a policy-related or analytical field (PPE, economics, law, urban planning or similar.)
- Must have a track-record of academic excellence.
- Good exposure to research, analysis, synthesis and problem-solving.
- Must demonstrate strong numeracy capabilities.
- Must be able to think logically and independently as well as construct clear and compelling arguments.
- Must demonstrate or have a track record of leadership or entrepreneurial aptitude.
- Must demonstrate track record of leading stakeholder and client engagements.
- Must demonstrate track record in leading multi-disciplinary teams.
- Must have interdisciplinary interests and skills.
- Minimum 7-8 years of relevant work experience, preferably in one of the following sectors: Finance, Management and / or Strategy Consulting, Engineering, Transport and / or Government. Previous consulting experience is necessary

### *Preferred*

- Multiple South African languages.
- Fluency in English.

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## KEY SKILLS AND ATTRIBUTES

*This role calls for several specific skills and characteristics, including:*

- Strong work ethic, self-motivated and demonstrable high standards of achievement;
- Strong interpersonal skills and ability to work in diverse teams as well as independently;
- An energetic problem-solver, who is open-minded with multi-perspective views;
- Interest in working towards a desired outcome on complex and ambiguous client problems;
- Ability to research and translate findings into products;
- Good time management, with the ability to meet task deadlines within timeframe and budget;
- Excellent oral and written communication skills;
- Demonstrable ability to clearly break down and explain a complex topic verbally and in writing and presentations;
- Ability to listen and respond to input and diverse perspectives; and
- Ability to adapt and work in a highly pressurized environment.

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## SALARY

- Commensurate with experience and qualifications

**Closing date:** ~~24~~<sup>th</sup> March 2023

Should you be interested in applying, please send your CV to [recruitment@pegasys.co.za](mailto:recruitment@pegasys.co.za)

Please include the title of the role on the email subject line.